

1. Introduction

Buildings and the building construction sector together represent 36% of the global energy demand, accounting for nearly 40% of the total global CO₂ emissions (IEA 2019). In Australia, energy efficiency measures in buildings has the potential to deliver more than one quarter of the national target to reduce overall emissions by 26-28% on 2005 levels by 2030 (Department of the Environment and Energy, 2015; Australian Sustainable Built Environment Council, 2016). Accordingly, energy retrofits in existing buildings can play a key role to cut emissions both globally and in Australia.

Windows are an important element of the building envelope, allowing for ventilation and access to daylight (Chen et al., 2015; Shin 2007). Their relatively large surface area, however, creates a significant heat flow through conduction, radiation and convection, which can result in energy losses of up to 60% depending on various conditions (Cuce and Riffat 2015; Jelle et al., 2012; Grynning et al., 2013). Windows, on the other hand, can also help save energy by letting solar energy through, reducing the demand for heating and lighting. Several factors impact the energy efficiency of windows, such as their design and orientation, surface area, airtightness and the materials used (Cuce 2017; Grynning et al., 2013; Jelle et al., 2012).

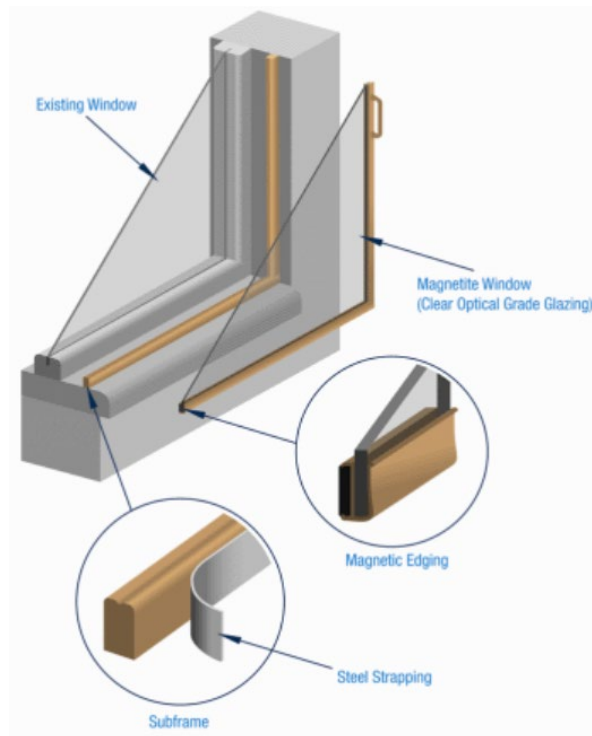
Well-designed windows enhance indoor thermal and acoustic comfort and, as a result, improve the health and well-being of building occupants (Menzies and Wherrett 2005). The link between indoor comfort and occupant health and well-being is established in the literature (Bonney et al., 2004; Jantunen et al., 1998; Bluysen et al., 1995). Poor indoor thermal comfort and lighting can result in the so-called; Sick Building Syndrome (SBS) causing upper-respiratory problems, headaches, fatigue, and rashes (Redlich, Sparer, and Cullen 1997). Good indoor

23 comfort, on the other hand, can lead to positive changes in behavioural patterns¹ of occupants
24 in relation to occupants' health, well-being and productivity (Nikolopoulou, Baker, and
25 Steemers 2001; Kolcaba and DiMarco 2005; Ali, Chua, and Lim 2015).

26 Given the above mentioned benefits they offer, windows are often one of the first elements of
27 a building to be addressed in an energy efficiency retrofit. Although most buildings in Australia
28 have single glazed windows, there is, however, a strong increase in the number of installed
29 double glazed windows (Mediaedge Communication Australia 2009). Double glazed windows,
30 which have two sheets of glazing with a sealed air gap, offer numerous benefits over single
31 glazed windows, such as improved energy efficiency and enhanced thermal, noise and UV
32 control (Bluhm et al., 2007; Menzies and Wherrett 2005; Singh, Garg, and Jha 2008).

33 Replacing existing windows with new ones, however, could be costly and cause disturbances
34 to occupants during retrofit. Secondary glazing - installing an independent window frame inside
35 of an existing window - has therefore emerged as an easier-to install and lower-cost alternative
36 to double glazing. Figure 1 is an illustration of a window retrofit by using secondary glazed
37 window that is attached to the existing window by magnetic edgings.

¹ Behaviour is defined as '*observable actions or reactions of a person in response to external or internal stimuli, or actions or reactions of a person to adapt to ambient environmental conditions such as temperature or indoor air quality or sunlight*' (Chen et al., 2015).



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Figure 1 – Retrofit with a secondary glazed window with magnetic edgings

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Despite having been used for a relatively long time, particularly on buildings having heritage

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value to preserve the original window frames, there is limited research on secondary glazing in

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the literature compared to double glazing. The available research, nevertheless shows that

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secondary glazing not only provides considerable energy savings and energy peak use

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reduction, but also improves indoor thermal comfort by reduced air infiltration and

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condensation (Kim and Felkner 2018; Fitton et al., 2017; Smith et al., 2012). Reporting on

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simulations for different secondary glazed windows in four different locations in New Zealand,

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Smith et al., (2012) and Smith & Isaacs, (2009) found that secondary glazing can improve,

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compared to single glazing, the R-value of a window from 130% through to 290%, depending

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on the glazing and materials used. An experimental study from the United Kingdom (UK),

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showed that an eco-friendly PVC sheet could reduce the thermal transmittance of old single

52 glazing windows by up to 57% and provide a higher and more stable indoor air temperature
53 (Harjunowibowo et al 2019).

54 Mainly investigating double glazed windows, post-retrofit surveys suggest improved perceived
55 thermal indoor comfort as a result of multi-layered glazing. A post-retrofit study conducted in
56 the UK report showed improved thermal comfort due to reduced draughts after the installation
57 of double glazed windows, which minimised the need for occupants to control draughts
58 (Walker, Lowery, and Theobald 2014). Another study from the UK show improved perceived
59 enhanced indoor thermal comfort following the installation of double glazed windows as a
60 result of occurrences of extreme temperatures in winter and summer (Chiu et al., 2014). In an
61 Australian context, a study conducted in Victoria, where heat shrink films were used, suggested
62 some indoor thermal comfort improvements were achieved, with reduced draughts and more
63 stable indoor temperatures (Sustainability Victoria 2017).

64 Retrofit secondary glazed windows are marketed on a range of criteria: overall noise reduction
65 (Schomer et al., 1991), thermal improvement, comfort, lower risk of condensation, daylighting
66 potential, extent of air leakage, cost, ease of operation and a general aesthetic effect (Ariosto
67 and Memari 2012). In spite of their recognised benefits, the adoption of such a window system
68 by Australian residents has been low (Sustainability Victoria, 2017). We argue that it is
69 important to measure occupants' perceptions about these windows, not just as a measure of
70 product evaluation but also because of the role of customers in attracting new buyers.

71 Satisfied and engaged customers are effective product endorsers. Retrofit windows are a
72 durable good, and are regarded as 'high-involvement', in view of the time, interest and effort
73 invested by customers in the pre-purchase search for such products. In view of the financial
74 expense and psychological commitment made, retrofit windows are seen as an important part
75 of the customers' life (Zaichkowsky, 1985). Customers' involvement with the product is viewed
76 as stable and on-going. Consumer behaviour literature recognises such highly involved buyers

77 as possessing greater knowledge about a product category than other customers (Corey, 1971).
78 These buyers willingly discuss the product with others (Bloch, 1981). Therefore, it may not be
79 surprising when such involved individuals are called upon to advise others on their purchases
80 (Price and Feick, 1984). Thus, current users of retrofit windows are potentially strong advocates
81 for this product category.

82 There is, however, a gap in the literature about a post-retrofit evaluation of secondary glazing.
83 This research addresses this gap by presenting the results of an online survey completed by 56
84 respondents who had retrofitted their home with secondary glazed windows in the Australian
85 Capital Territory (ACT) and New South Wales (NSW), Australia.

86 2. Research Methodology

87 This research seeks to ascertain the views and perceptions of home owners and occupants on
88 the levels of comfort following a retrofit of secondary glazing (Patton 2013). The data collection
89 method used in this research was a self-administered online survey targeted at occupants living
90 in a property that had been recently retrofitted with secondary glazing. Self-administered online
91 surveys are a time- and resource-efficient data collection method (Patton 2013). A larger
92 number of potential respondents could be reached by online surveys compared to other methods
93 of data collection, such as face-to-face surveys, where an administrator would be needed (Yin,
94 2015). In addition to this, respondents may also prefer to answer online surveys over other
95 methods, as they often require less time and planning (Brace 2005).

96 The online survey used in this study was designed based on best practices and recommendations
97 available in the literature and included multiple-selection, open-ended and 5-point Likert scale
98 questions to collect both quantitative and qualitative data (Brace 2005; Albaum 1997). A list of
99 the survey questions can be found in Annex A. The survey invitation with the link to Google

100 Forms², the online survey administration platform used, was e-mailed to 445 occupants who
101 retrofitted their property with secondary glazed windows in Canberra and Sydney between
102 August 2017 to November 2017. Two reminders were sent to those who did not respond in
103 order to collect further data. A total of 56 respondents, of which 34 were female and 22 were
104 male, answered the survey. Three quarters of the survey respondents lived in a house and the
105 remaining 25% lived in apartment buildings. No other background information about the
106 respondents was collected.

107 **2.1 Limitations**

108 Self-administrated surveys can create sampling problems if the respondent does not belong to
109 the target group or, if they answer the survey more than once (Wright 2006). Sampling risks
110 associated with this study in this regard can be considered low given that the list of recipients
111 included only those who were known to have installed secondary glazing panels, and the survey
112 could not be answered multiple times from the same IP address. It is, however, important to
113 note that the respondents could be more likely to respond to the survey if they were satisfied
114 with the retrofits, which has the potential to create sampling bias.

115 The responses to the survey produced a response rate of 13%. Given the voluntary nature of the
116 online survey - no incentives were offered - a relatively low response rate was expected.
117 According to the literature, low response rates to online surveys do not necessarily impact the
118 validity of the results (Rindfuss et al., 2015; Morton et al., 2012). Considering this, and a quality
119 check of the data already collected, no further reminders were sent to recipients.

120 Another limitation of this study is that the survey data was collected from occupants who were
121 located in a relatively small geographic area and installed secondary glazed windows from the

polyvinylchloride (PVC) clear sheet panels which are retrofitted (internally or externally) to improve energy performance of existing buildings.

² <https://www.google.com/forms/>

122 same manufacturer. Furthermore no questions were asked about any variations in performance
123 that may be experienced across different seasons. It is possible that different climatic conditions
124 and varying specifications and quality of the installed secondary glazed systems could influence
125 the occupant perceptions, hence the findings.

126 3. Findings

127 The online survey, provided in Annex A, included questions on occupants' experienced indoor
128 comfort and well-being changes post-retrofit, as well as their views on energy efficiency and
129 its perceived economic benefits.

130 In line with the findings of the studies on the thermal insulation properties of secondary glazed
131 windows, open ended answers provided by some respondents in our study suggest better indoor
132 thermal stability, and; a reduced demand for heating and cooling (Kim and Felkner 2018; Fitton
133 et al., 2017; Harjunowibowo 2019; Smith et al., 2012). One of the respondents commented on
134 this with the following:

135 *“Both heating and cooling times have been reduced. Our air conditioners are rarely used.”*

136 Respondent A

137 Accordingly, when asked about the impacts of secondary glazed windows on their energy bills,
138 some respondents reported no changes, while others mentioned that their energy bills had been
139 reduced. No respondents reported paying higher energy bills post-retrofit.

140 Enhanced thermal comfort can be expected to influence the overall comfort and satisfaction of
141 building occupants. The results (Figure 2) show that 78% and 84% of the respondents agreed,
142 or strongly agreed, that they live in a more pleasant and comfortable environment, respectively.
143 When asked to elaborate, the respondents associated the improvement in overall comfort with

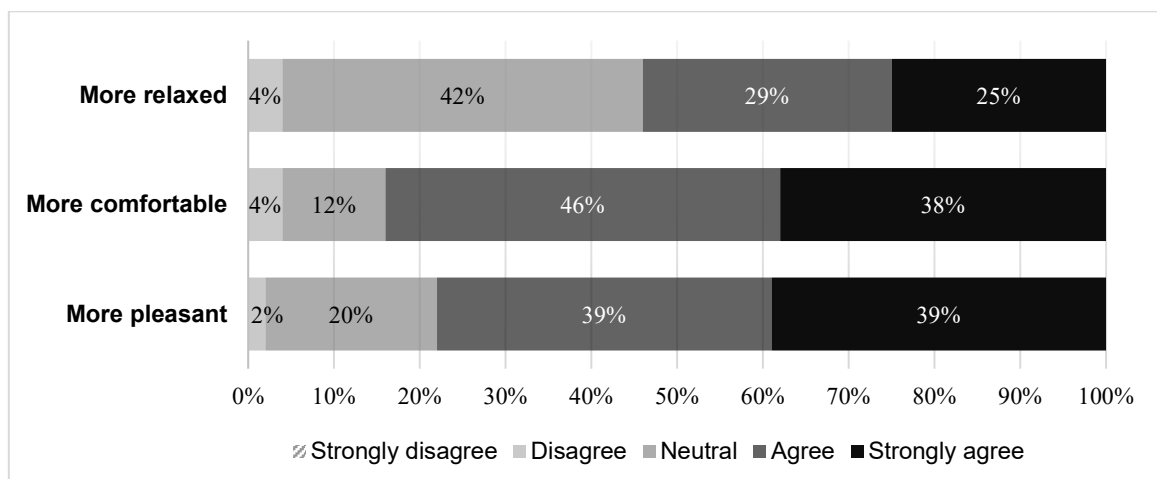
144 enhanced indoor thermal and acoustic comfort post-retrofit. One respondent explained the
145 improved thermal comfort stating:

146 *“Less layers of clothing (are) required in cold weather. More comfort in warmer weather.”*

147 Respondent B

148 The reported overheating issues with multi-layered glazing in the literature were not evident in
149 the results of our study (Walker, Lowery, and Theobald 2014). It should be, however, pointed
150 out that overheating issues are highly dependent on the climate and the orientation of windows
151 in a building. It is, therefore, not possible to draw conclusions on the overheating impacts of
152 secondary glazing based on the results.

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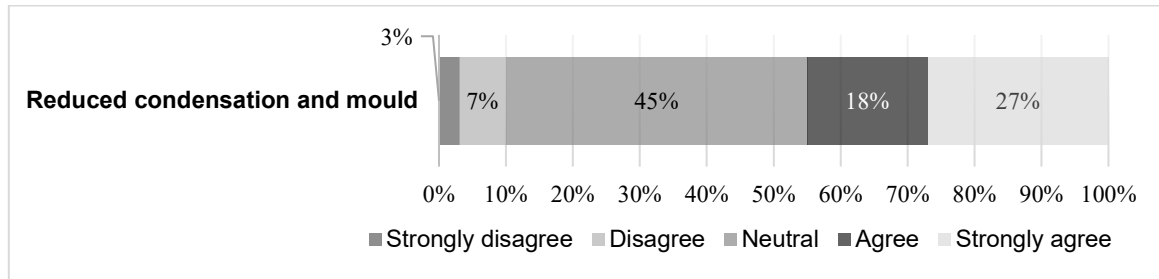
155 **Figure 2 - Internal comfort improvement post installation of secondary glazed windows.**

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157 Double glazed windows can reduce condensation and mould growth (Chiu et al., 2014). When
158 asked if there was less condensation and mould growth following retrofit of secondary glazing
159 systems, 45% of the respondents agreed or strongly agreed (Figure 3). One of the respondents
160 mentioned that they installed secondary glazing specifically to target condensation and mould
161 in one of their rooms. The results also suggest that 45% of the respondents neither agreed, nor

162 disagreed, that secondary glazing reduce condensation and mould. This may suggest an absence
163 of problems with condensation and mould growth pre-retrofit, but it can also be dependent on
164 climatic conditions and building designs and sealings.

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167 **Figure 3 - Condensation and mould reduction post installation of secondary glazed**
168 **windows.**

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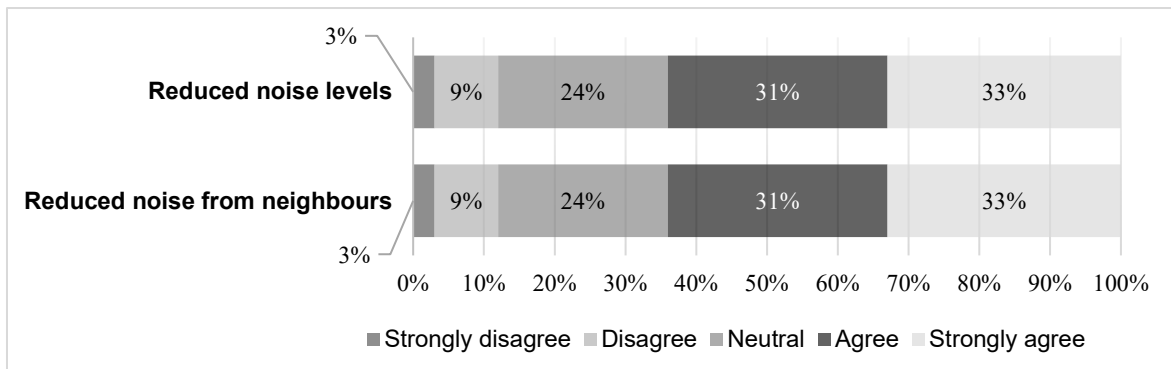
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170 Multi-layered glazing was found to provide better acoustic protection from outside noise in
171 several studies (Mishra, Parida, and Rangnekar 2010; Kaiser, Pietrzko, and Morari 2003). The
172 open-ended answers from the survey suggest that secondary glazing provides better acoustic
173 insulation in comparison to single glazed windows by blocking out noise from outside. Nearly
174 54% of the respondents agreed or strongly agreed that they lived in a more relaxed environment
175 post-retrofit (Figure 2), which could be related to better noise insulation, as suggested by results
176 presented in Figure 4. This was pointed out by one of the respondents with the comment: “*noise*
177 *levels have (been) reduced from neighbours’ (houses) which has made it easier to sleep in the*
178 *mornings and be at home without noise disruptions.*”

179

Respondent C

180



181

182 **Figure 4 - Noise pollution reduction post installation of secondary glazed windows.**

183

184 Positive behavioural changes by occupants, such as improved sleep, productivity and focus, as
 185 a result of enhanced indoor comfort post-retrofit can be expected based on previous studies in
 186 the literature (Bonney et al., 2004; Jantunen et al., 1998; Bluysen et al., 1995). Around a
 187 third of respondents in our study reported improved productivity (34%), ability to focus (36%)
 188 and efficiency (31%) post retrofit, as shown in Figure 5. Some respondents reported better sleep
 189 post-retrofit as a result of improved sound insulation.

190 Productivity is often studied in the context of office buildings; however, it can also apply to
 191 residential cases as people increasingly work from home. The number of employees working
 192 from home has increased dramatically as a result of the COVID-19 pandemic, whose impacts
 193 on working culture could be permanent (Kovar 2020). As a result of this, people may consider
 194 retrofit measures that have impacts on overall productivity. It should be noted that productivity
 195 may not necessarily be related to work, as it is also common to study at home, spend time on
 196 hobbies and do housework, such as cleaning and cooking. The results show that only a small
 197 percentage of respondents (<4%) felt there was reduced productivity, efficiency and ability of
 198 focus after the installation of a secondary-glazed window system. It is not known if this is
 199 associated with the retrofit or if there were other factors that contributed to this perception.

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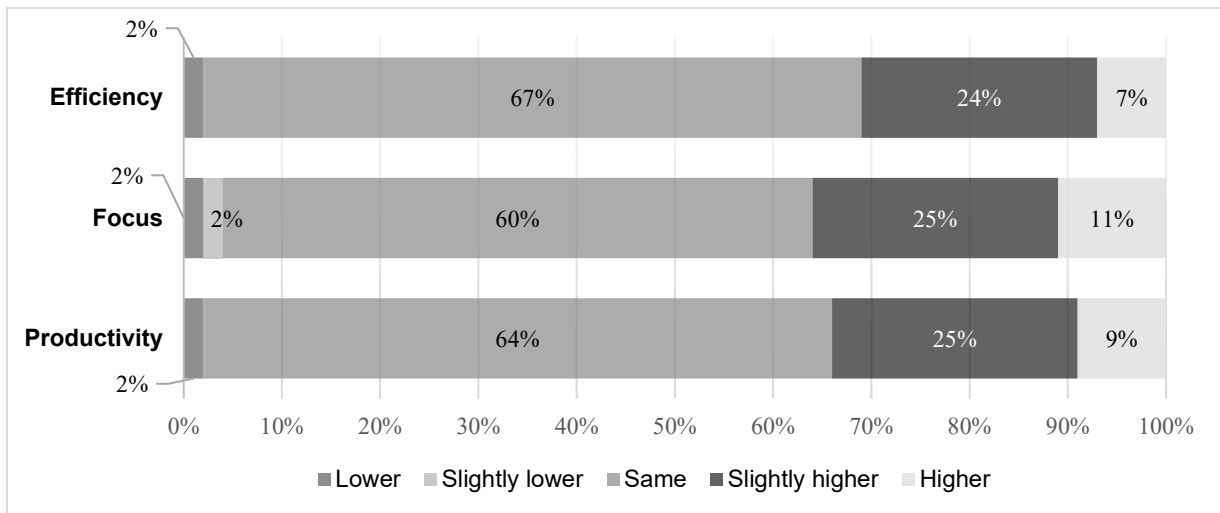


Figure 5 - Ability to focus and think, and personal productivity post installation of secondary glazed windows.

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205 Attitudes to energy efficiency and its associated benefits, particularly economic, are important
 206 for increasing the rate of building retrofits. Several questions were included in the online survey
 207 to investigate the perceptions and attitudes of the survey respondents on energy efficiency. The
 208 results (Table I) suggest a high level of awareness for energy efficiency, with over 90% of the
 209 respondents who strongly agreed or agreed that “*responding to an energy conservation*
 210 *program is a good idea*” and, that; “*in Australia, there is a strong need to conserve energy*”.
 211 In addition, nearly all respondents either strongly agreed (70%) or agreed (27%) that “*everyone*
 212 *has a role to play in energy conservation*” (Table 1), indicating that energy efficiency is
 213 considered a shared responsibility. The high level of awareness for energy issues identified in
 214 our study, however, could be related to the fact that the occupants have decided on the retrofit
 215 themselves, compared to for example cases of retrofit in public housing.

216 On the perceived benefits of secondary glazing, a vast majority of the respondents in our study
 217 strongly agreed or, agreed that; “*additional insulation is worth the effort*” and, “*products that*
 218 *reduce energy use are worth investing in*”, as presented in Table 1. The results reflect a high
 219 level of satisfaction with the retrofit, as nearly 8 out of 10 respondents thought that installing

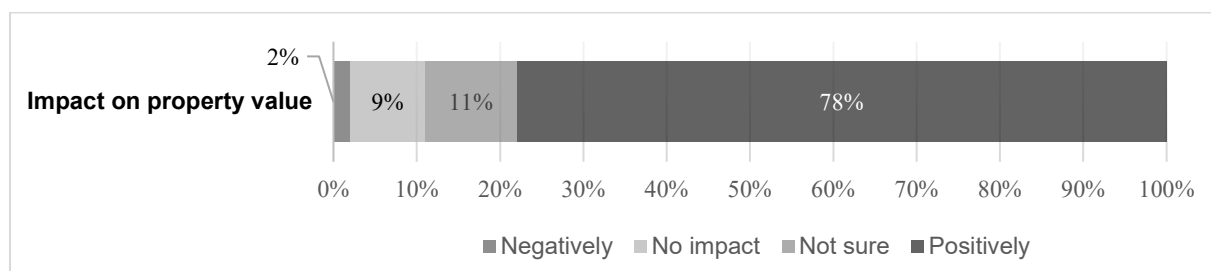
220 secondary glazed windows increased the value of their property (Figure 6). It indicates that the
 221 respondents consider the additional windowpane as something that would add value to their
 222 property and not the opposite, showing that secondary glazing is considered to be low-risk from
 223 a property value perspective. In addition, 77% of the respondents find it likely or very likely
 224 that they would get their new house retrofitted with secondary-glazing if they had to move to a
 225 new property, which could be interpreted as a strong sign of satisfaction with the retrofit with
 226 secondary glazing.

227

	Strongly disagree (%)	Disagree (%)	Neutral (%)	Agree (%)	Strongly agree (%)
In Australia, there is a strong need to conserve energy	0	4	0	25	71
Everyone has a role to play in energy conservation	0	0	3	27	70
Responding to an energy conservation program is a good idea	0	0	4	23	73
Products that reduce energy use are worth investing in	0	0	5	18	77
Additional insulation is worth the extra effort	0	3	2	18	77

228 **Table I - Energy conversation attitudes; need to conserve, roles, conservation is good,**
 229 **worth investing in and installing insulation.**

230



231

232 **Figure 6 - Secondary glazing impact on my property value**

233

234 **Conclusions**

235 The literature shows that energy retrofits to residential property offers the opportunity to reduce
236 energy consumption and greenhouse gas emissions and to improve thermal comfort.
237 Furthermore a considerable amount of energy leaks from poorly sealed single glazed windows
238 and retrofitting with secondary glazing offers added benefits of reducing external noise
239 pollution. Whilst evidence has been gained from studies outside of Australia of these benefits,
240 they are not widely known or adopted in Australia. This research sought to ascertain the views
241 of building occupants who had retrofitted secondary glazing to their homes.

242

243 Based on a post-retrofit online survey answered by 56 respondents from Australia, this research
244 addresses a knowledge gap by reporting on occupant perceptions of secondary glazed windows.

245 The key findings from this study are as follows:

- 246 • More than 8 out of 10 respondents agree that their residence was more comfortable post
247 retrofit.
- 248 • Most respondents felt that retrofitting with secondary glazing improved their wellbeing
249 through better sleep, noise insulation and thermal comfort.
- 250 • Regarding energy efficiency awareness, 95% of respondents were willing to invest in
251 products to reduce energy use.
- 252 • Approximately 79% stated that the new window systems had a positive impact on their
253 property value. Nearly 77% of the respondents found it likely or, very likely, that they
254 would get their new property retrofitted with secondary-glazing if they had to move.

255 Based on the results it can be posited that retrofitting existing windows with secondary glazing
256 is considered a low-risk energy efficiency measure that significantly improves indoor comfort,
257 through enhanced thermal and acoustic insulation. In the light of our results and the documented
258 thermal insulation properties of secondary glazed windows in the literature, secondary glazed
259 windows can be promoted as a viable alternative to double glazed windows in retrofits. They

260 can be particularly useful for retrofits where installing double glazed windows may not be
261 possible for various reasons, such as high costs and inconveniences associated with the
262 replacement of the window frames or heritage listing.

263 This study is a first attempt to evaluate post-retrofit occupant satisfaction with secondary glazed
264 windows in Australia. Although the results of this study indicate a high level of occupant
265 satisfaction post-retrofit, the survey data was collected from a limited geographical area with a
266 relatively similar climate. There is, therefore, a need for further research on post-retrofit
267 evaluations of secondary glazed windows in various climates to draw conclusions on their
268 perceived thermal and acoustic insulation properties and health and well-being benefits.
269 Nevertheless, this study contributes to the further use of secondary glazed windows by
270 informing policy-makers, market actors and occupants on their benefits.

271 Funding

272 This work was supported by Magnetite Australia Pty Ltd, which provided access to the e-mail
273 addresses of the respondents. The funder has not influenced the research design, data collection
274 and the findings of this study and was not involved in the submission of this article.

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281 **Appendix A.**

282 **Survey Questions**

283 1. Gender:

284 - Male

285 - Female

286 - Prefer not to say

287 - Other: _____

288 2. Do you live in a:

289 - House

290 - Unit

291 - Townhouse

292 - Other: _____

293 3. Age: _____

294 4. Occupation: _____

295 5. When did you retrofit your window(s) with secondary glazing?

296 6. How many rooms did you retrofit with secondary glazing?

297 7. Which rooms were retrofitted?

298 8. Since installation of your double-glazed windows, how much is your average energy
299 bill in winter?

300 9. Since installation of your double-glazed windows, how much is your average energy
301 bill in summer?

302 10. Since installation of your secondary glazed windows, to what extent do you agree with
303 the statements below?

304 It is more pleasant

305 Strongly disagree Strongly agree

306 1 2 3 4 5

307 It is more relaxing

308 Strongly disagree Strongly agree

309 1 2 3 4 5

310 It is more comfortable

311 Strongly disagree Strongly agree

312 1 2 3 4 5

313

314 11. To what extent do you agree with the following statements?

315 Since installation of secondary glazed windows, the noise level in my house/building has
316 reduced

317 Strongly disagree Strongly agree

318 1 2 3 4 5

319 Since installation of secondary glazed windows, any sounds from the neighbours' house have
320 reduced

321 Strongly disagree Strongly agree

322 1 2 3 4 5

323 Secondary glazed windows help reduce condensation and mould in the building

324 Strongly disagree Strongly agree

325 1 2 3 4 5

326 12. Since installation of the secondary glazed windows: How would you rate your
327 personal productivity?

328 Lower than before Higher than before

329 1 2 3 4 5

330 How would you rate your ability to focus and think?

331 Lower than before Higher than before

332 1 2 3 4 5

333 How would you rate your contribution to a piece of work?

334 Lower than before

Higher than before

335 1 2 3 4 5

336 How would you rate your overall efficiency?

337 Lower than before

Higher than before

338 1 2 3 4 5

339 13. To what extent do you agree with the following statements?

340 In Australia, there is a strong need to conserve energy

341 Strongly disagree

Strongly agree

342 1 2 3 4 5

343

344 Everyone has a role to play in energy conservation

345 Strongly disagree

Strongly agree

346 1 2 3 4 5

347 Responding to an energy conservation program is a good idea

348 Strongly disagree

Strongly agree

349 1 2 3 4 5

350 Products that reduce energy use are worth investing in

351 Strongly disagree

Strongly agree

352 1 2 3 4 5

353 Putting additional insulation in a home is worth the extra effort

354 Strongly disagree

Strongly agree

355 1 2 3 4 5

356 14. How do you think the secondary glazed windows have impacted on the value of your
357 property?

358 - Positively

359 - Negatively

360 - No impact

361 - Not sure

362 15. If you had to move house, how likely is it that you would get your new house
363 retrofitted with secondary-glazing?

364 Not at all likely

Very likely

365 1 2 3 4 5

366 16. Due to the window installation, has there been a change in any of the following

367 (choose as many as are relevant, and explain):

368 • Garments/ dress while in-doors

369 • Food consumption

370 • Amount of drinks consumed

371 • Sleeping

372 • Entertaining

373 • Working from home

374 Please explain in what way have any of the above-ticked behaviours changed?

375 _____

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